

# **About Light Up Poole**

More than 40,000 visitors enjoyed three nights of extraordinary digital light art spectacles in Poole's historic town centre, high street and waterfront, complemented by participatory events and STEM-led learning activities in local schools and colleges.

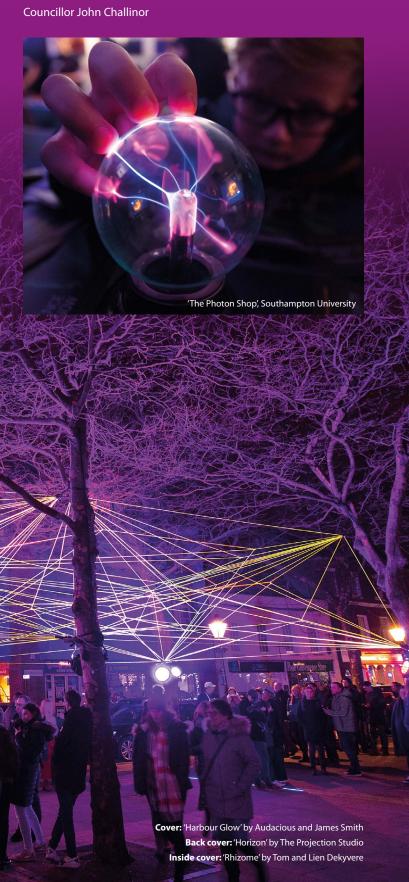
It's free, for all ages, and aims to:

- Inspire and delight residents and visitors through an accessible, immersive, collective experience
- Open up Poole's fascinating maritime history to visitors and residents and choose locations with interesting stories to tell to deepen engagement and learning
- Make people think differently about winter and look ahead to lighter nights
- Trigger curiosity about how art is presented outdoors
- Promote and encourage science, engineering and technology learning
- Grow Poole's international reputation as a destination for artistic excellence and cultural learning
- Drive economic growth and off-season tourism
- Develop partnerships locally and internationally that nurture artistic talent and contribute to the development of digital light art as an art form.

Light Up Poole is produced by Audacious community interest company.

Photography by Elliot Franks

'LIGHT UP POOLE IS A GREAT WAY TO DEMYSTIFY THE ARTS AND CULTURE FOR THOSE WHO HAVEN'T BEEN INVOLVED BEFORE – A BRILLIANT GATEWAY TO GETTING PEOPLE TO ENGAGE MORE WIDELY'



## What did we achieve in 2019?



# **Regional Impact**

#### **KEY STATISTICS**

- 51% go to 1-3 cultural events a year
- 92.5% planned their visit to Poole and 7.5% chanced upon it
- 77% visit in groups of 3+ suggesting this is a family event and motivations for attending are overwhelmingly social, though entertainment value and perceptions of quality are also important
- 96.20% of respondents want to see this event happen again in Poole



# 2019 VISITOR ORIGIN 3% 12.5% 30% 12.5% Poole Town Centre 30% Rest of Poole 23.5% Rest of UK 12.5% Bournemouth 18.5% International 3%

# '... OUR SCOUTS LOVED THIS YEAR'S FESTIVAL AND WENT AWAY BUZZING! SO WELL DONE ON ANOTHER GREAT EVENT!'

**Broadstone Scout Group Leader** 

# FOOTFALL This years event saw a dou

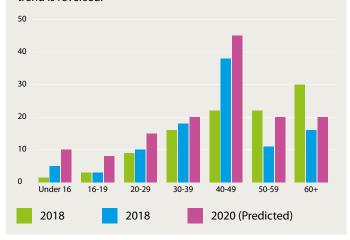
This years event saw a doubling of visitors.

40,000+ 2019 20,000+

2018

#### **INCLUSIVITY**

Light Up Poole attracts younger audiences with 20-49 year-olds making up 65% of respondents. The proportion of people attending Light Up Poole decreases more steadily in the older age groups. However in the broader arts sector, this trend is reversed.





# **Economic Impact**

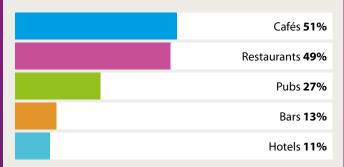
LUP feeds the local, evening and tourism economy during the winter months bringing residents out and new visitors into town.

'IT DIDN'T TAKE LONG AT ALL FOR US AS A BOARD TO AGREE THAT POOLE **BID WOULD BE THE KEY SPONSOR** FOR THE SECOND YEAR OF LIGHT **UP POOLE. THIS EVENT CONTAINS** ALL OF THE VITAL ELEMENTS THAT ARE NEEDED TO GENERATE INTEREST: IT'S QUIRKY, COLOURFUL, ARTISTIC, CAPTIVATING AND IT HAS SOMETHING FOR EVERY AGE RANGE. **WE'VE RECEIVED A SIGNIFICANT** AMOUNT OF FEEDBACK, ALL OF IT POSITIVE, CONFIRMING OUR BELIEF THAT THIS IS NOW POOLE'S SIGNATURE EVENT.

Adam Keen Chair, Poole Business Improvement District

#### **2019 AUDIENCE BEHAVIOUR**

The chart below shows the percentage of visitors who used a range of different services throughout the town.



**'THANK YOU TO POOLE BID FOR** LIGHT UP POOLE. THE EVENT WAS A GREAT SUCCESS TO OUR BUSINESS, WITH OUR TARGETS BEATEN **EACH DAY!** 

Kaylee Herbert Director, Harlees Fish and Chip Shop & Restaurant

#### **LOCAL BUSINESSES' TURNOVER**

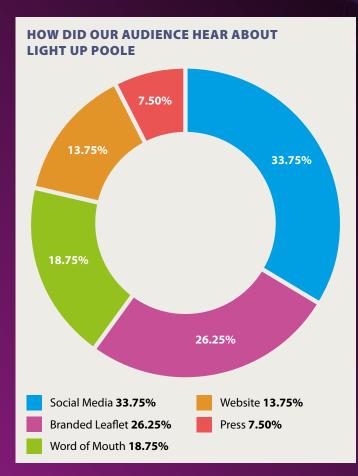
Poole Bid report on local businesses' turnover:



### **Social Reach**

In 2019 our marketing strategy included:

- 40,000 leaflets distributed in various venues and schools across Bournemouth and Poole
- 5,000 A3 posters for social housing locations, town centre shops etc
- 10 Banners throughout the town
- A3 signs alongside each installation
- VIP event at Poole Museum
- Mentions in 41 different publications (print and online)
- Range of artist promo videos
- 2018 promotional film
- 2019 promotional film and 5-minute documentary
- Symposium filmed for evaluation







'Zenith' by The Projection Studio

# HOW DID WE COMMUNICATE WITH OUR AUDIENCE?

Illustrating the impact and importance of both traditional and modern forms of communication amongst visitors, social media, leaflets and word of mouth were the main sources of awareness. During the festival over 30,000 visited Light Up Poole website.

Poole website.		
CHANNEL	2019	2018
f	<b>827</b> LUP Facebook likes / followers	408
<b>y</b>	544 LUP Twitter followers	216
0	<b>624</b> LUP Instagram followers	201
Q	30,152 LUP Website views	7,986
<b>(*)</b>	<b>39</b> Global Reach (Countries)	38
	40+	50+

Online editorials

# **Artistic Impact**

Audacious is at the cutting edge of light art creativity supported by an international reputation and a host of artists and partners from around the world who want to bring their skills and ideas to Poole to advance light art as an art form and develop talent in Poole.

We work at the intersection of art and technology, our installations combine a range of disciplines including light, sound, software, product design, architecture, sculpture and interaction design. For our audiences this means the experience if often meaningful, interactive and unexpected and for our artists it means the technology is helping artists realise their creations and express their ideas in ways that were not previously possible.

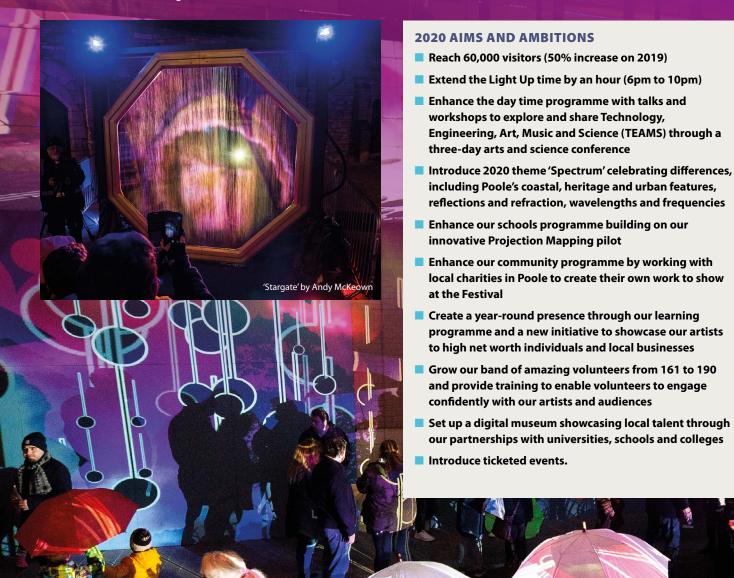
Beyond the unique historic and waterside draw of Poole, LUP has a fast-growing reputation for taking artistic risks and offering a platform for new and interesting work. We work with our university partners to develop young emerging artists and technologists and showcase new ideas and digital work.

'...I REALLY ENJOYED LIGHT UP POOLE THIS YEAR. I THOUGHT IT WAS MORE AMBITIOUS AND EFFECTIVE THAN LAST YEAR ... THERE WAS A LOVELY ATMOSPHERE IN TOWN. IT MADE ME PROUD TO LIVE HERE'

Sarah Scannell, audience member

'I FOUND LISTENING TO THE DIGITAL ARTISTS TALK ABOUT THEIR WORK DURING THE LIGHT ART SYMPOSIUM ABSOLUTELY FASCINATING'

Gemma Aldred, festival artist



To watch highlights from 2019 Light Up Poole Festival of Light go to: www.lightuppoole.co.uk



IT HAS BEEN A GREAT HONOUR TO BE PART OF LIGHT UP POOLE. WE HAVE SEEN SEVERAL ART FESTIVALS **WORLDWIDE WITH EACH OF THEM** HAVING THEIR SPECIFIC IDENTITY. POOLE HAS A LOT OF POTENTIAL TO **BECOME A MAJOR PLAYER'** 

Tom Dekyvere, festival artist





twitter.com/lightuppoole

instagram.com/lightuppoole

For more information on partnership opportunities please contact Libby Battaglia, Creative Director and CEO, libby@audacious.org.uk

**FUNDED BY** 









































